Renewal of Voter-Approved Millage

City of Ferndale, Michigan February 9, 2015

The \$2.6 million dollar question: Property values have begun to rise, so why are we here?

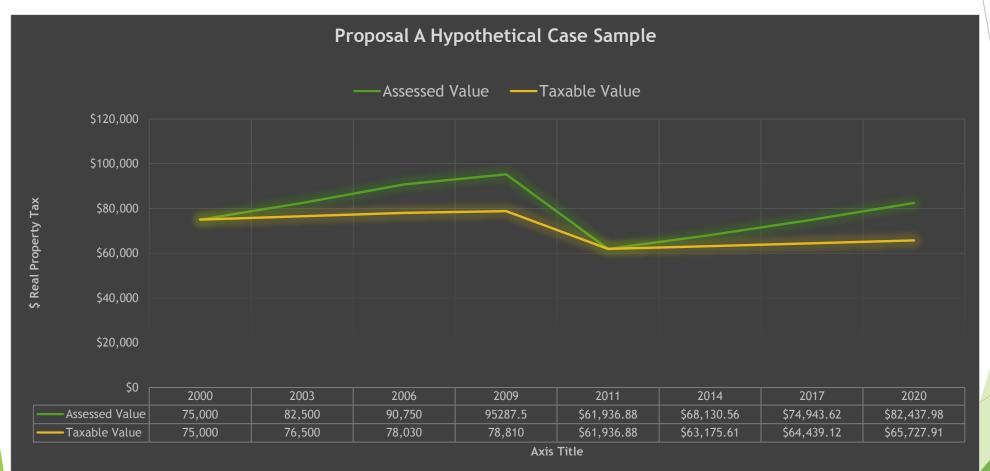
- ► Headlee Amendment (1978)—Limits revenue from property assessment increases for City
 - Requires City to roll back millage rates to offset property assessment increases
 - City's current authorized operating millage under Headlee limitation: 14.5528
 - ► Charter-approved operating limit: 20 mills
 - ► Headlee mill rate rollback amount: 5.4452
- ▶ Proposal A caps potential for revenue growth from increased property assessments at 5% or the rate of inflation, whichever is less

Inflation rate average 2%

Inflation Rates Graph (2004-2014)

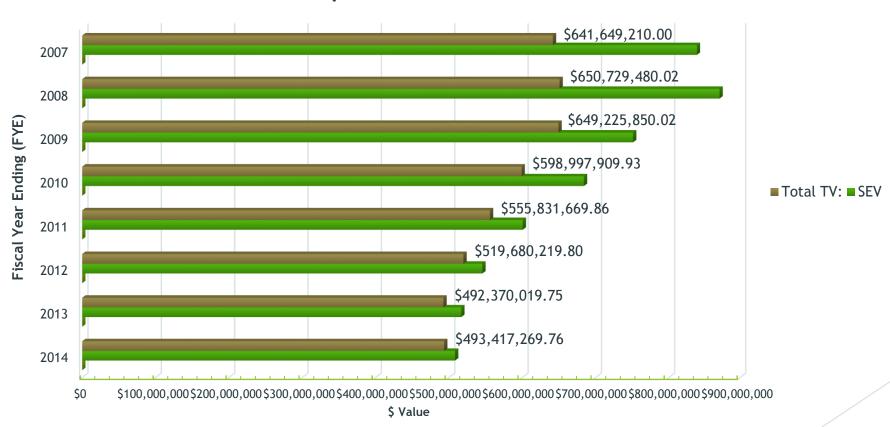


Proposal A: (1994) Constrains the City's ability to grow revenues as property values rise



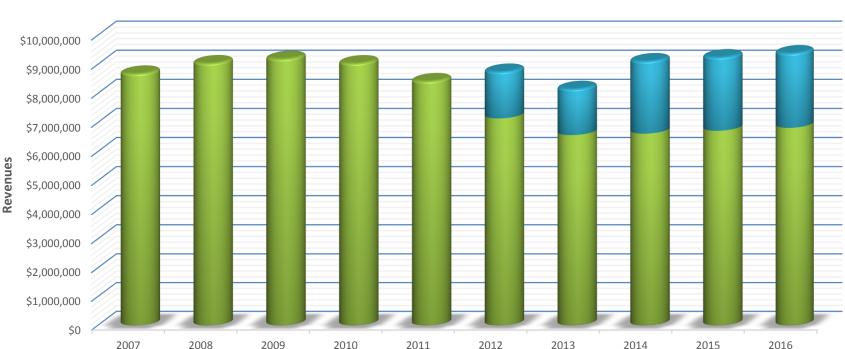
Taxable value down 23% from FYE 2007

Community-wide value history: FYE 2007-2014
State equalized value vs. taxable value



Property tax revenues are below 2007 levels

Property Taxes: 2007-2016



Fiscal Year Ending (FYE)

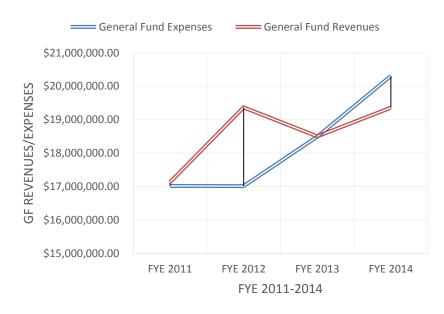
Source: City of Ferndale Financial Statements: FYE 2007-2014 *FYE 2015-2016 projected 1.5% inflation increase

Two different stories: FYE 2011-2014

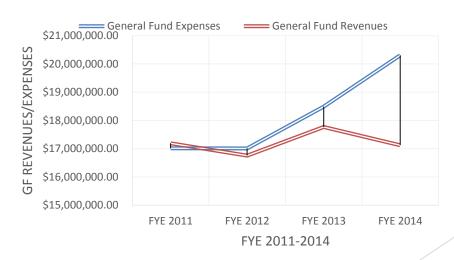
With voterapproved millage

Without voterapproved millage

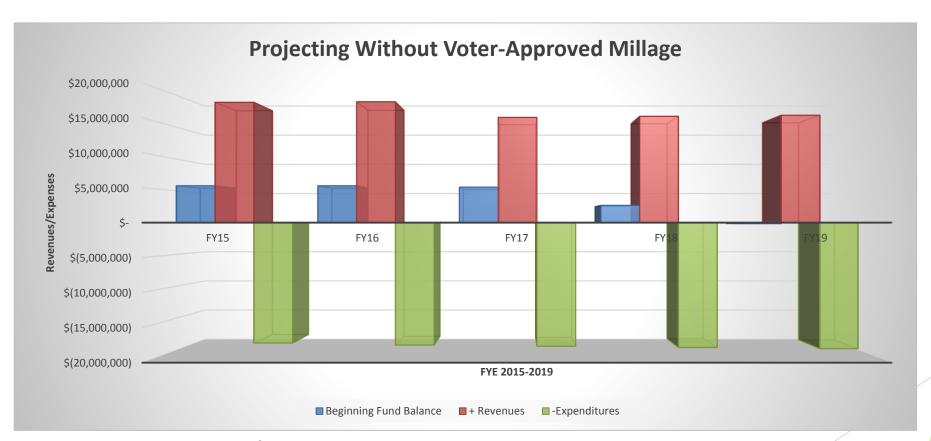
GF WITH VOTER MILLAGE



GF WITHOUT VOTER MILLAGE



Without voter-approved millage: Fund balance depleted by FYE 2019



Fund balance in FYE 2015: \$5,591,698

Tax impact on typical Ferndale household: \$75,000 taxable value

	Mill Amount		2016 Expected Tax Payment
Voter-Approved Headlee	5.4552	\$409.14	\$409.14

What does the General Fund pay for?



Which services aren't paid for by the General Fund?

- Parking
- Water/sewer
- Major & local street maintenance
- Sanitation services







2011-2014: What have we been up to?

Kinetic energy

- Energy & momentum gained through momentum begets a growth in energy
- Body maintains momentum unless energy disrupted

Let's get metaphorical

- Resident re-investment sparks new movement
- Movement results in restructure, investment with an eye on the future
- The City maintains energy and momentum unless the speed changes

DPW finds more than \$600,000 in annual savings

Training

• Bringing annual tree work in house saves more than \$168k in contract costs.

Strategic Hiring • Hiring for skills: Masonry, concrete/pavement work, and electrical saves more than \$350k in contract costs.

Technology

• Sign Shop software upgrades and sewer televising equipment/software save more than \$100k in contract costs and efficiencies.

City viewed as business friendly— A smart place to invest

\$ Value of construction up 93%

Work permits up 40%

Mayor's Business Council (2012)—Business friendly

| B2B networks | streamline business process

Restructure Department | Invest in building mgmt.
software | mobile technology—increase time in field,
reduce time in office

Becoming a leader in municipal IT and communications



Reconstructing the City's network

- Protecting your data through information security
- Mobile offices—pushing work into the field and out of the office
- •Connectivity and hardware reductions—reducing server replacement through virtualization and NAS



Saving more than \$60,000 in purchasing through scale of economy

- Computer/equipment replacement programs
- •Scale purchasing and volume licensing
- •Organizing Citywide technology through budget process—developing strategic investments through coordination and desiloing



Establishing online City services and communications

- •Launched www.ferndalemi.gov—eliminated www.ferndale-mi.com
- •Launched the beginning of City online payments: water, property taxes
- •Established City social media presence, City text notification service

City opts for long-term wellness: Strategic human resource management

Cut \$165k in labor attorney costs

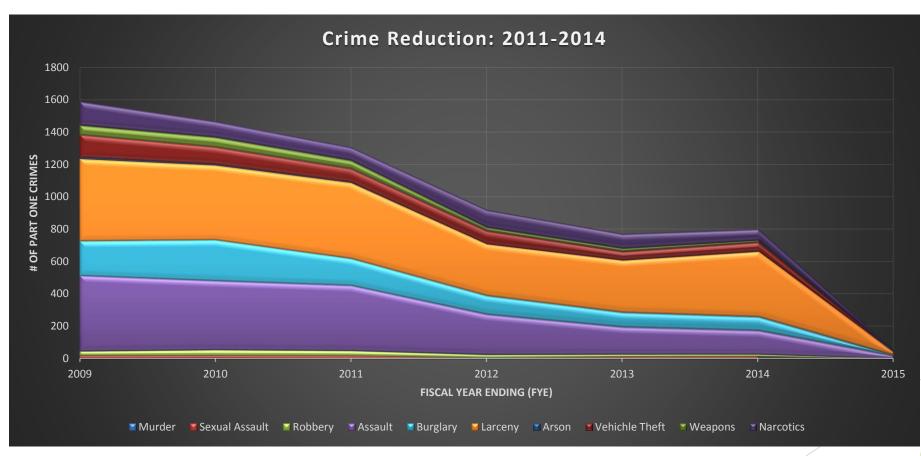
Use savings to hire first human resources director

Positive relationship with collective bargaining units; legal fees decrease

Establish wellness programs—immediate health savings!

MiLife Wellness Center Collaborative: Long-term investment in health savings

Ferndale PD Does More with Less Overall Part 1 Crime Rates down 50% since 2009



Source: Oakland County CLEMIS Report: 2009-YTD

Ferndale Fire -A Lean Mean Fire Fighting Machine

- Successfully Renews Contracts with Pleasant Ridge and Royal Oak Township
- New Network provides Fire Marshal with Mobile Office more time in the field, less time in the office.
- Have reduced staffing minimums to help manage costs



43rd District Court: Improved the Face of Ferndale's Justice System without GF Dollars



City financial health improves

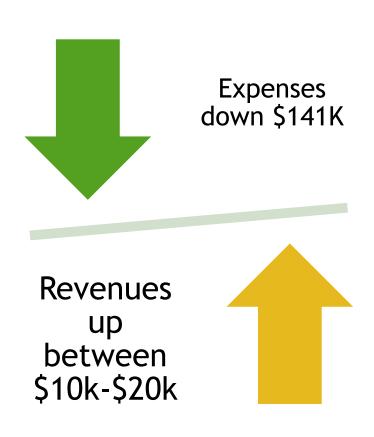
(2014) S&P upgrades City credit rating from A+ to AA-

- Lower bond interest rates
- Attractive business environment
- City has stable fund balance (cash reserves) for rainy day

Finance department restructures

- City Hall adds terminals; reduces lines
- Online payments
- Staffing efficiencies through cross training

Recreation continues to do more with less since FYE 2011





Staff remains dedicated through cost saving measures

- Reduction in Friday operating hours = -104 hours/year for all AFSCME 998 members
- Administrative employees work with minimal increases
- ▶ 20% healthcare premium cost sharing put in place for all employees except police and fire
- Strategic restructuring
- As employees leave, we hire to realign talents
 - Minimal staff increases
 - Strategic about new hires—makes service delivery more robust with less

Loss of \$2.6 million annually = apx 15% revenue loss

The City would have to reconsider how to maintain service quality

- ► Reduced service levels through personnel cuts
- Delayed or eliminated capital improvement/replacement projects
- ▶ Delayed or eliminated technology investments/advancements